



LATITUDE TREE HOLDINGS BERHAD

(302829-W)

NOTES TO THE QUARTERLY REPORT – 31 MARCH 2015

A1. BASIS OF PREPARATION

The interim financial report is unaudited and have been prepared in accordance with the requirements of FRS 134: Interim Financial Reporting and Chapter 9 paragraph 9.22 of the Listing Requirements of Bursa Malaysia Securities Berhad and should be read in conjunction with the Group's audited financial statements for the year ended 30 June 2014.

The accounting policies and presentation adopted for this interim financial report are consistent with those adopted in the audited financial statements for the financial year ended 30 June 2014 except for the changes in accounting policies and presentation resulting from the adoption of relevant FRSS, Amendment to FRSS and IC Interpretations that are effective for the financial periods beginning on 1 July 2014.

The adoption of relevant FRSS, Amendment to FRSS and IC Interpretations are not expected to have any significant financial impact on the financial statements of the Group.

A2. AUDITORS' REPORT ON PRECEDING ANNUAL FINANCIAL STATEMENTS

The latest audited financial statements for the financial year ended 30 June 2014 were not subject to any qualification.

A3. UNUSUAL ITEMS AFFECTING ASSETS, LIABILITIES, EQUITY, NET INCOME OR CASH FLOWS

There were no items affecting assets, liabilities, equity, net income or cash flows that were unusual because of their nature, size or incidence for the current quarter and financial period ended 31 March 2015.

A4. VALUATION OF PROPERTY, PLANT & EQUIPMENT

There was no revaluation of properties of the Group during the financial period ended 31 March 2015.



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A5. TAXATION

The taxation of the Group for the financial period under review was as follows:-

	Individual Quarter		Cumulative Quarter	
	31.03.2015	31.03.2014	31.03.2015	31.03.2014
	RM'000	RM'000	RM'000	RM'000
Current tax expense				
Malaysian	-	-	-	-
Overseas	1,591	1,236	5,230	5,882
Total	1,591	1,236	5,230	5,882
Deferred tax expense				
Malaysian	-	-	-	-
Overseas	-	-	-	-
Total	-	-	-	-
	1,591	1,236	5,230	5,882

A6. CHANGES IN THE COMPOSITION OF THE GROUP

There was no change to the composition of the Group in the quarter ended 31 March 2015.

A7. SUBSEQUENT EVENTS

There were no material events subsequent to the end of the current quarter that would have impact on the result that had been reflected in the quarter under review.

A8. CHANGES IN EQUITY AND LONG TERM DEBTS

There were no changes in equity and long term debts for the current quarter ended 31 March 2015.



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A9. BORROWINGS AND DEBTS SECURITIES

Details of the Group's borrowings were as follows:

	Total (RM'000)	RM equivalents of amount denominated in foreign currency included in the borrowings (RM'000)
Long Term Liabilities		
Unsecured :		
Long term loans	-	-
Portion repayable within twelve months	-	-
Secured :	-	-
Long term loans	21,582	2,239
Portion repayable within twelve months	(4,497)	(2,239)
Total Long Term Liabilities	17,085	-
Short Term Liabilities		
Unsecured :		
Current portion of long term loans	-	-
Short term loans	-	-
Secured :		
Current portion of long term loans	4,497	2,239
Short term loans	85,832	78,182
Bank overdrafts	75	-
Total Short Term Liabilities	90,404	80,421



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A10. REALISED AND UNREALISED PROFITS/LOSSES

The breakdown of the retained earnings of the Group as at 31 March 2015 and 30 June 2014 are as follows:

	As at end of current quarter 31.03.15 RM'000	As at end of preceding financial year 30.6.14 RM'000
Total retained earnings of Latitude Tree Holdings Berhad and its subsidiaries:		
- Realised	262,212	216,526
- Unrealised	9,128	(719)
	<u>271,340</u>	<u>215,807</u>
Less: Consolidation adjustments	(16,074)	(15,836)
Total group retained earnings	<u>255,266</u>	<u>199,971</u>

The determination of realised and unrealised profits is compiled based on Guidance of Special Matter No. 1, *Determination of Realised and Unrealised Profits or Losses in the Context of Disclosure Pursuant to Bursa Securities Listing Requirements*, issued by the Malaysian Institute of Accountants on 20 December 2010.

The disclosure of realised and unrealised profits above is solely for the purposes of complying with the disclosure requirements stipulated in the directive of Bursa Securities and should not be applied for any other purposes.

A11. FINANCIAL INSTRUMENTS - DERIVATIVES

As at 31 March 2015, the outstanding derivative financial instrument, which have been entered into by the Group are as follows:

	Contract Value RM'000	Fair Value RM'000	Changes in Fair Value Gain/(Loss) RM'000
<u>Foreign Currency Contracts</u>			
US dollar - less than 1 year	13,230.7	13,374.0	143.3

The Group's derivatives are principally in respect of forward foreign currency contracts used to hedge its foreign currency sales.

Derivative financial assets and liabilities are initially recognised, and subsequently measured at fair value. The fair value of the foreign currency contracts is determined using a forward market rate at the end of report period and changes in the fair value are recognised in statement of comprehensive income.



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Credit Risk

The above financial instruments were executed with creditworthy financial institutions in line with the Group's policy.

Cash requirements

The Group will fund the cash requirements of these derivatives from its net cash flow from operating activities when the payments fall due.

A12. CHANGES IN MATERIAL LITIGATION

There was no material litigation or any pending material litigation since the date of the last annual statement of financial position until 28 May 2015.

A13. SEGMENTAL INFORMATION

The Group's primary business segment, including its overseas subsidiaries is that of the manufacture and sale of wooden furniture and components.

Business segmental information has not been prepared as the Group's revenue, operating profit, assets and liabilities, capital expenditure, depreciation and amortisation and non-cash expenses are mainly confined to one business segment.

Geographical segments

The Group's business segment operates principally in Malaysia, Vietnam and Thailand.

In presenting information on the basis of geographical segments, segment revenue and (loss)/profit before taxation, segment assets and capital expenditure were based on the geographical location of assets.

The segment information for the current year-to-date was as follows:

RM'000	MALAYSIA	VIETNAM	THAILAND	OTHERS	GROUP
TOTAL REVENUE	151,176	416,256	23,683	5,330	596,444
INTER-SEGMENT REVENUE	(60,216)	(52)	(5,726)	-	(65,994)
EXTERNAL REVENUE	90,960	416,204	17,957	5,330	530,451
PROFIT BEFORE TAXATION	13,066	51,860	2,800	1,482	69,208



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A14. SIGNIFICANT RELATED PARTY TRANSACTIONS

Transacting Parties	Related Party	Nature of Interest	Nature of Transaction	Current Quarter ended 31.03.2015 RM'000	Current Year To Date 31.03.2015 RM'000
GHCL and the LTHB Group	Mr. Yek Siew Liong and Konsortium Kontrek Sdn Bhd	GHCL is a 85.00% owned subsidiary of LTHB. Mr. Yek Siew Liong, a director and substantial shareholder of LTHB holds 27.78% equity interest in GHCL via Konsortium Kontrek Sdn Bhd	Purchases of raw materials and supplies, laminated boards and furniture components by the LTHB Group from GHCL.	2,401	5,726

ADDITIONAL INFORMATION REQUIRED BY MAIN MARKET LISTING REQUIREMENT (APPENDIX 9B)

B1. MATERIAL CHANGE IN PROFIT BEFORE TAXATION COMPARED TO IMMEDIATE PRECEDING QUARTER

RM Million	31.03.2015	31.12.2014	Variance
Revenue	165.6	189.1	-12.4%
Gross profit	27.5	34.4	-20.0%
Profit before taxation	21.3	29.5	-27.8%

Revenue

For the quarter under review, the Group's revenue decreased by 12.4% to RM165.6 million as compared to the preceding quarter of RM189.1 million. The decrease was mainly attributable to the followings:

- lower shipments to United States ("US") in the quarter under review due to US West Port Strike; and
- lesser production days as the quarter under review is a low season due to festive holidays.



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Gross profit

The Group has recorded lower gross profit from RM34.4 million in the preceding quarter to RM30.5 million in current quarter, representing a decrease of 20.0%. The substantial decrease was in line with the decrease in revenue and also mainly attributable to the followings:

- lower production output due to lesser production days in current quarter;
- higher labour costs due to increase of wages in Vietnam; and
- higher materials costs due to increase in prices of certain raw materials.

Profit before taxation (“PBT”)

The Group has recorded a decrease in PBT from RM29.5 million in preceding quarter to RM21.3 million in current quarter. The substantial decrease in PBT was mainly attributable to the followings:

- in line with substantial decrease in gross profit;
- higher finance costs; and
- lower unrealised foreign exchange gain.

B2. REVIEW OF PERFORMANCE

RM Million	31.03.2015	31.03.2014	Variance
Revenue	530.5	508.3	+4.4%
Gross profit	88.1	89.6	-1.7%
Profit before taxation	69.2	61.6	+12.3%

Revenue

The Group recorded revenue of RM530.5 million for nine months financial period ended 31 March 2015 (“Q3FY2015”), representing an increase of 4.4% as compared to the nine months financial period ended 31 March 2014 (“Q3FY2014”) of RM508.3 million. The increase was mainly due to strengthening of US Dollar against Ringgit Malaysia by 4.4%.

Gross profit

Gross profit of the Group amounted to RM88.1 million in Q3FY2015, representing a decrease of 1.7% from RM89.6 million in Q3FY2014. The decrease was mainly attributable to the followings:

- increase in material cost ranging from 2% to 10%; and
- higher labour costs due to upward revision of national minimum wages in Vietnam.



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Profit before taxation (“PBT”)

PBT of the Group amounted to RM69.2 million in Q3FY2015, representing an increase of 12.3% from RM61.6 million in Q3FY2014. The substantial increase in PBT was mainly due to the higher unrealised foreign exchange gain arising from translation of monetary assets and liabilities denominated in foreign currencies at the reporting date and lower finance costs.

B3. PROFIT FOR THE PERIOD

Profit for the period is arrived at after crediting/(charging) :-

	Individual quarter ended		Cumulative quarter ended	
	31.03.15	31.03.14	31.03.15	31.03.14
	RM'000	RM'000	RM'000	RM'000
Interest income	(240)	(164)	(670)	(685)
Interest expense	790	897	2,147	2,794
Depreciation and amortization	4,979	4,484	13,973	13,088
(Gain)/loss on disposal of property, plant and equipment	(2)	(140)	76	(146)
Property, plant and equipment written off	4	47	4	47
Unrealised foreign exchange (gain)/loss	(2,918)	304	(8,198)	574
Realised foreign exchange (gain)/loss	(25)	(2,097)	54	(1,717)
(Gain)/loss on derivatives	(20)	(208)	372	(278)

B4. CORPORATE PROPOSAL

There were no other corporate proposals announced during the quarter ended 31 March 2015.

B5. SEASONAL OR CYCLICAL FACTORS

The Group operation is seasonal in nature whereby the turnover for the first three months of a calendar year is slightly lower due to long festive holidays which fall on the first quarter of the calendar year and also the lower demand in the United States which normally slows down after Christmas and New Year.



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B6. CURRENT YEAR PROSPECT

In view of the uncertainty of the global economy, the Group will continue to take a cautious approach in its business strategy especially in managing rising labour costs.

Continuous efforts will also be taken to strengthen its operations in order to improve productivity and to maximise its profit margin.

The Board is confident that the Group will continue to remain profitable for the financial year ending 30 June 2015.

B7. VARIANCE BETWEEN ACTUAL RESULT AND FORECAST PROFIT OR PROFIT GUARANTEE

The Group did not issue any profit forecast or profit guarantee for the quarter ended 31 March 2015.

B8. DIVIDEND

The Board of Directors did not recommend any interim dividend for the current quarter ended 31 March 2015.

B9. EARNINGS PER SHARE

	Individual Quarter		Cumulative Quarter	
	31.03.15	31.03.14	31.03.15	31.03.14
Basic EPS				
Net profit attributable to equity holders of the Company (RM'000)	19,512	12,752	63,558	46,327
Weighted average no. of shares ('000)	97,207.5	97,207.5	97,207.5	97,207.5
Basic EPS (sen)	20.07	13.12	65.38	47.66



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B10. CAPITAL COMMITMENTS

Capital commitments for property, plant and equipment not provided for in the financial statements as at 31 March 2015 were as follows:

	RM'000
Authorised by Directors and contracted	1,286
Authorised by Directors and not contracted	-
	1,286